# Practice Management Curriculum



## Checklist – Getting Started as a Professional

#### Set up your Professional Advisory team:

- □ Financial Consultant
- $\Box$  Accountant
- □ Insurance Advisor
- □ Legal Advisor
- □ Banker

### With your Financial Advisor:

- $\hfill\square$  Develop a cash flow and net worth statement
- □ Develop an efficient and effective budget
- □ Establish a debt load reduction strategy
- □ Establish an investment strategy
- □ Determine the best options for banking
- □ Prepare a plan for renegotiation of your personal line of credit

#### With your Accountant:

- □ Get help with tax deductions and credits that can be carried forward and deducted once you enter into practice
- □ Set up personal and professional financial books and bank accounts
- □ If you are salaried, rev iew whether your employer's or your own disability insurance is preferable
- □ Discuss tax issues related to incorporation

#### With your Insurance Advisor:

- Conduct a detailed and objective review of your insurance needs (most important when you are in debt and have family and financial responsibilities)
- □ Investigate whether or not your significant other's income would be covered by your disability insurance
- □ Buy the best cov erage now for disability insurance
- $\hfill\square$  Buy as much term life insurance as you can reasonably afford
- □ Have personal liability insurance that covers you and your dependents
- □ Buy comprehensive insurance for your house, car, future cottage

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### With your Legal Advisor:

- □ Never sign a contract without first seeking legal advice!
- □ Get a will and appropriate powers of attorney.
- □ Ask about personal and professional contracts
- □ Review home purchase agreements
- $\hfill\square$  Ask about creditor protection
- □ Seek legal advice about incorporation

## With your Banker:

- □ Using a plan developed with your Financial Advisor, negotiate with 2 or 3 banks at the same time
- □ Negotiate service charges and line of credit rates (obtain prime rates)

## **Action Plan**

- □ Establish a relationship with a financial consultant and other professional advisors.
- □ Assess your disability and life insurance requirements and purchase the best coverage you can now.
- □ Get a will and appropriate powers of attorney
- □ Review existing and any forthcoming contracts with a lawyer.
- □ Talk to an accountant.
- □ Negotiate with your banker.